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## EDUCATION

- **University of Pennsylvania**, Philadelphia, PA, Ph.D. in economics, June 2001  
"Dynamic games of political influence" (Supervisor: George Mailath)
- **DELTA, Ecole des Hautes Etudes en Sciences Sociales**, M.A. in economics, Paris, France, 1996
- **Ecole des Hautes Etudes Commerciales (HEC)**, B.A., M.B.A., Paris, France, 1994

## AWARDS AND FELLOWSHIPS

2010-2013	SSHRC research grant (60000 CAD)
2009	Best young researcher HEC Montréal
2006-2009	FQRSC research grant (45000 CAD)
2003-2005	European Commission Research Training Network Grant (ECARES)
2001-2002	European Commission Training and Mobility of Researchers Grant (ECARES)
1996-1999	University of Pennsylvania Fellowship

## PROFESSIONAL EXPERIENCE

2010 to date	<b>HEC Montréal</b> , Associate Professor
2005-2010	<b>HEC Montréal</b> , Assistant Professor
2001-2005	<b>ECARES, Université Libre de Bruxelles</b> , research fellow
1997-2001	<b>University of Pennsylvania</b> , teaching assistant in economics

## RESEARCH PAPERS

### PUBLICATIONS

- Nicolas SAHUGUET et Nicola PERSICO, Campaign spending in a model of redistributive politics, *Economic Theory*, (2006), 28, p. 95-124.
- Nicolas SAHUGUET, Volunteering for heterogeneous tasks, *Games and Economic Behavior*, (2006), 56, p. 333-49.
- Nicolas SAHUGUET, Caps in asymmetric all-pay auctions with incomplete information, *Economics Bulletin*, (2006), Vol. 3, No. 9, p. 1-8.
- Johannes HÖRNER et Nicolas SAHUGUET, Costly signaling in auctions, *Review of Economic Studies*, (2007), 74, p.173-206.
- Benoît CRUTZEN et Nicolas SAHUGUET, Redistributive Politics and distortionary taxation, *Journal of Economic Theory*, (2009), 144, p. 264-279.
- Paola CONCONI et Nicolas SAHUGUET, Re-election incentives and the sustainability of international cooperation, *Journal of Public Economics*, (2009), 93, p. 549-58.
- Micael CASTANHEIRA, Benoît CRUTZEN and Nicolas SAHUGUET, Party governance and political competition, at the *Journal of Law, Economics and Organization*, (2010), vol. 26, p. 212-242.
- Victor GINSBURGH, Patrick LEGROS and Nicolas SAHUGUET, How to win twice at an auction: on the incidence of commissions in auctions, *Industrial Journal of Industrial Organization*, (2010), Vol 28(6), p. 639-644.

- Micael CASTANHEIRA, Benoît CRUTZEN et Nicolas SAHUGUET, The impact of party organization on electoral outcomes, *Revue économique*, Vol. 61(4), p. 677-696.

Johannes HÖRNER and Nicolas SAHUGUET, A war of attrition with endogenous effort levels, forthcoming at *Economic Theory*.

- Nicolas SAHUGUET, A model of repeat advertising, *Economics Letters*, accepted.

#### **WORKING PAPERS**

- Paola CONCONI, Maurizio ZANARDI et Nicolas SAHUGUET, Democratic peace and electoral accountability, CEPR DP # 6908.
- Stéphane MECHOULAN et Nicolas SAHUGUET, Assessing racial discrimination in parole release.
- Edoardo DI PORTO, Nicola PERSICO et Nicolas SAHUGUET, Audits and tax evasion: an application to labor taxes in Italy.

#### **NEWSPAPER ARTICLES**

- Auction house collusion poorly redressed with O. Ashenfelter, V. Gisnburgh, K. Graddy and P. Legros, *The Art Newspaper*, October 2003

#### **REFEREEING ACTIVITY**

American Economic Review, American Journal of Political Science, Berkeley Journal of Theoretical Economics, Economic Journal, Econometrica, Economics Bulletin, Economics of Governance, Economic Theory, European Economic Review, International Economic Review, Journal of Economic Theory, Journal of the European Economic Association, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of Mathematical Economics, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, Louvain Economic Review, The Manchester School, Quarterly Journal of Economics, Review of Economic Studies, Social Choice and Welfare.