The Embryonic Evolution of Museum Networks: Evidences from a Network Analysis

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Abstract

The formation of networks among museums is a recent and growing phenomenon which deserves further studies. Research on the Italian case show that networking among museums is still in an embryonic phase and cooperation is initiated and supported mainly by local institutions and governmental bodies, given the small size and the geographical dispersion of museums. The present paper contributes to a further understanding of the phenomenon of museum networks, offering empirical validation to theoretical hypotheses derived from the literature on museum networks in their embryonic evolution. The paper relies on data derived from roster questionnaires delivered to respondents from two Italian museum networks in different phases of their embryonic evolution.

Keywords

Museum, network, network analysis, evolution, Italy

Introduction

The interest towards museum networks – able to improve and simplify managerial matters in museums – dates back to 1977 for the Italian case, however it assumes a new centrality in the 1990s. In that period the dramatic increase of the number of Italian museums as well as their small scale and diffusion in the territory called for new organizational and managerial approaches consistent with such Italian museums' peculiarities (Bagdadli, 2001a). The need to

raise financial funds and the quest for rationalizing the use of scarce resources in order to avoid waste and, where possible, to reduce redundant expenses, suggested the turn to new organisational forms (Anselmi et al., 2004).

Recent regulations about cultural heritage have raised the need for new professional profiles and new managerial models applicable to Italian museums (Gavinelli, 2004). Nowadays, also in Italy, new network organisations between museums have been designed and started (Bagdadli, 1995).

Hence, we have the opportunity to study in depth such a phenomenon in order to understand the ways these organisations act and coordinate, the reasons for their creation and the advantages of such a network form.

The peculiarities of the Italian museum system call for organisational approaches which differ from those implemented in Countries such USA¹ or France². Hence, the constitution of museum networks seems to yield the best results and outcomes in Italy, where about 3.600 museums operate and most of them are small-sized. Further, as highlighted by Bodo (1994), more than 1.000 of those 3.600 museums lack dedicated personnel. These features prevent the exploitation economies of scale and scope. Hence, the single museum, isolated within its specificity, is not able to face problems arising from the new social environment and from technical and organizational constraints, which are typical of the contemporaneous enterprises. Moving from these constraints, it emerges the need for museums to join together under a network form, in order to share resources and competencies and to run joint projects.

Furthermore, in Italy we are still facing an embryonic phase of the forming of museum networks. This phase is generally stimulated and driven by local institutions (often the Province) and supported by regional provisions that support the action of Provinces and Municipalities (Bagdadli, 2001b).

According to this picture, it is necessary to study in depth those issues that can increase our understanding and knowledge of museum networks in their embryonic evolution:

- first of all, as typical of social research about raising phenomena, museum networks have been analysed and investigated through the elaboration of explorative case studies, sometimes with an anecdotal profile, sometimes developed with teaching purpose, sometimes focused on the single node without considering the network as a whole; nevertheless, these studies have not been deepened along a period of time sufficiently wide in order to understand the forming and the development of museum networks from a process perspective;
- secondly, despite the studies about museum networks have been focused on the relationships between museums themselves and between museums and other local institutions, there is a lack of studies aimed at measuring such relationships and, thus, at offering an empirical evidence about the evolution of the relational structure which characterizes museum networks.

These considerations have led us to focus our research on a phase of a museum network evolution that is considered as the most critical one and less investigated, i.e. their embryonic evolution.

Hence, the aim of this paper is to contribute to the study of inter-organisational relations in the field of museum management, exploring in depth the roles, the structure and the mechanisms

which characterize the embryonic evolution of museum networks. In order to reach this goal we have chosen a perspective and a research technique that is not so widespread and commonly used in the field of museum management: the network analysis.

The Literature on Museum Networks: a Focus on Embryonic Evolution

The turn to museum networks is opening new frontiers for the managerial and organisational policies of the cultural heritage. Several local administrations have already launched museum networks, whereas others are now involved in their start-up: it is hence emerging the opportunity to analyse cases already developed in Italy and abroad.

The network, preliminary defined as a set of no-competitive relationships which connect autonomous entities without any unitary control and guide (Powell and Smith-Doerr, 1994), has reached empirical importance in all sectors during the last two decades. The literature provides cases of museums networks (Bagdadli, 1997; 2003; Baroncelli and Boari, 1999; Zan, 1999), networks for the development of museum clusters and districts (Santagata, 2000; Lazzeretti, 2001; Valentino, 2003), systems of integrated tourist and cultural offering (Crisci and Moretti, 2002; Venturini, 2004) and other types of inter-organisational structures. But what is a museum network? As a network we mean in this paper a set of nodes and ties that link them together (Fombrun, 1982). More specifically often the term inter-organisational relations (IOR) is used. This indicates those relationships which arise when "one or more organisations share and exchange each other any kind of resources (money, equipments and materials, customers, suppliers, specialised services) in order to yield results that, otherwise, organisations could not separately gain" (Van de Ven, 1976).

The start-up of networks seems to be the organisational answer to those challenges that museums are progressively facing. Besides, the museum networks are comprised within those objectives set by provisions at different institutional levels. Local bodies and institutions have played an active role along this process aiming at reorganising Italian museums, participating to the design and the implementation of museum networks. The debate upon these organisational frameworks is relatively recent and the present experiences are now characterised by an ongoing reshaping.

Literature on museum networks has relied on the study of cases able to show the reasons for and the structure of IOR. The reasons for acting as a network in the museum field are linked to the reach of economic efficiency (Williamson, 1985), the need to gain legitimization and prestige, to meet law requirements and to follow isomorphic processes (Oliver, 1990; Di Maggio and Powell, 1991). Networks, which rise with the goal to share resources, are rare (Chung et al., 2000). Oliver (1990) suggests six different conditions for the rise of inter-organisational relations: a) need; b) asymmetry; c) reciprocity; d) efficiency; e) steadiness; f) legitimization. Bagdadli (2001b) supports these considerations in her empirical studies, highlighting three main categories of reasons for starting a network among museums: a) the call for economic efficiency; b) the isomorphic processes; c) the complementarity of resources.

The economic analysis (i.e. Katz and Shapiro, 1985; Economides, 1996), suggest relevant positive externalities deriving from a network which can lead different subjects to prefer the participation instead of the isolation (Lanzi and Sacco, 2003). Studies carried out till now (e.g. Danilov, 1990; Bagdadli, 1997; 2001a), suggest that through networks it is possible to gain relevant advantages. Such advantages generally offset costs of functioning – the higher cost for

coordinating the network and those rising from the management of conflicts – which represent the main drawbacks (Van de Ven, 1976).

Concerning the structure and the forms through which a museum network could be realised, literature shows that relations between museums could be of different nature: from informal links, that are simple exchanges of material and information, to the constitution of structured committees within which organisational plans are carried out, to the identification of an external coordinator or of an internal organisation that represents a melting pot for all the subjects belonging to the network. More precisely, it we can distinguish voluntary networks from induced networks, where an external spur is recognisable, as in the case of institutions that stimulate the birth of networks among museums. Literature identifies three macro-typologies of interorganisational networks: social networks, bureaucratic networks and equity-based networks (Grandori and Soda, 1995). Cases of bureaucratic networks prevail among museums – at least in the Italian scene – since they originate from isomorphic processes, governmental interventions or specific laws.

Studies conducted by Bagdadli (1995) through Italian case studies show that networking among museums is still in an embryonic phase and cooperation is initiated and supported mainly by local institutions and governmental bodies, given the small size and the geographical dispersion of museums. Further, literature on Italian museum networks indicate that the province is the most significant geographical scale at which networks among museums take place, and the Province government is often the initiator and coordinator of the network.

In conclusion, museum networks studied in literature (e.g. Bagdadli, 2001b and Sinatra et al. 2002) have several commonalities: they are bureaucratic networks, built on protocols and formal agreements; they are composed by several museums; they are highly centralized and central roles are taken by local institutions; the density of the network is low in general.

Some authors moved from the analysis of the organizational structure of museum networks to the consideration of their evolution in time, abandoning a static view and embracing a process perspective. According to Scheff and Kotler (1996) the evolution of a museum network largely depends on some critical factors which they identify in: a) definition of the mission; b) building of consensus; c) building of trust; d) communication; e) definition of leaders and involvement of single museums; f) commitment towards adequate resources. Time plays, thus, a central role in this discussion. Since time is at the base of the achievement of all the critical factors proposed by Scheff and Kotler (1996): for instance trust and consensus need time to emerge as well as knowing one each other. This discussion introduces the need for studying the phenomenon of museum networks in its evolution in time. Such an evolution may be conveniently divided in phases – i.e. in time segments – where the museum network is supposed to assume different structural characteristics. Gavinelli (2004), complying with such an approach, proposes a model of museum networks evolution divided in four phases: a) the project, which represents the starting point of a museum network; b) the experimentation, which refers to the first activities of the new museum network; c) the running, which is the normal activity of a consolidated museum network; d) the integration, which is the maturity of a museum network, recognized as a single organization. According to this model, however, the vast majority of Italian museum networks may be correctly positioned in the first phase of evolution, since almost all museum networks are still in their embryonic stage.

Bernardi (2005) deals with this problem and proposes a focus on the embryonic evolution of museum networks. According to Bernardi (2005) the embryonic evolution of a museum network may be divided in four phases. A first phase is characterized by the absence of relations among

museums, which operate in isolation one from each other. Even occasion to meet together or organize collective events are reduced to the minimum. The second phase is characterized by the emerging of sporadic relations among local museums. These tend to occur thanks to the input and the support of local institutions, which promote collective projects and events in order to foster networking through trust and consensus. In these early phases of the embryonic evolution of museum networks the leadership of the network is exerted by the local government, typically the Province, which maintains central positions in all types of relations within the network. This central role played by local institutions is expected to be reduced in time with the concurrent appearing of museums in central positions. The next phase is, then, characterized by a multiplicity of central actors (museums) and a strengthening of the network connectivity, which is supposed to become more dense.

A fourth and final phase is characterized by a further strengthening and maturation of relations among museums, which start to operate as a network, with tentative collective projects and activities. This phase indicates also the exit from the embryonic evolution of a museum network. Summing up what the literature review on museum networks suggests we can formulate the following hypotheses which will be tested empirically in the next section of this paper.

- <u>Hypothesis 1</u>. In the early phases of the embryonic evolution of museum networks the density of the network is lower than in the later phases.
- <u>Hypothesis 2</u>. In the early phases of the embryonic evolution of museum networks ties among nodes are centred around the local government which is the network initiator.
- Hypothesis 3. In the later phases of the embryonic evolution of museum networks ties among nodes are multi-centred and central positions are taken by museums rather than the local government.
- Hypothesis 4. In the later phases of the embryonic evolution of museum networks the overall connectivity of the network is less dependent on one or a few nodes compared to what happens in the earlier phases.

Method

Empirical setting

Our analysis focuses on two museum networks in different phases of their embryonic evolution (according to the model of Bernardi, 2005). The choice of the two empirical settings was guided by indications from local policy makers and experts and by the following criteria: a) museum networks located in the Lombardy Region for logistic convenience and budget constraints; b) museum networks in different phases of their embryonic evolution. The joint consideration of these criteria, applied to the 12 museum networks located in the Lombardy Region³, brought to the selection of the museum network of Mantova and the one of Lodi.

<u>The museum network of Mantova</u>. The city of Mantova and its province are areas with a marked concentration of cultural, artistic and environmental heritage. The city of Mantova, in particular, is very rich from the cultural point of view, thanks to the relevance that the city had in the Middle Age and under the rule of the Gonzaga family. In the city and in the province of Mantova there are about 40 museums. The city has 13 museums, 2 of them particularly important from the cultural and the heritage point of view, i.e. Palazzo Te and Palazzo Ducale. In the province,

instead, there are several small-sized museums. There is a prevalence of museums with artistic and historical collections in the city of Mantova, and somewhat even in the province. On the opposite, museums with ethno-anthropological and archaeological collections prevail in the province. Our study focused on 24 museums which, at that time, were the components of the local museum network. A list of this museums is reported in Table 1.

Table 1
List of Analysed Museums Belonging to the Museum Network of Mantova

Museo di Palazzo Te	Civica Raccolta d'Arte of Medole
Museo Diocesano of Mantova and Museo Loisiano	Civico Museo Archeologico of Ostiglia
Museo di Palazzo D'Arco	Fondo Musicale Greggiati of Ostiglia
Museo Numismatico	Museo civico of Pegognaga
Museo dell'Accademia	Pinacoteca comunaleof Quistello
Museo Tazio Nuvolari	Museo del Po of Revere
Museo civico Bellini of Asola	Museo d'Arte Sacra "A passo d'uomo", Museo of Palazz
Antiquarium civico of Bagnolo San Vito	Ducale and of the town of Sabbioneta
Museo civico of Canneto sull'Oglio	Museo civico Polironiano of San Benedetto Po
Museo della Croce Rossa of Castiglione delle Stiviere	Galleria civica d'Arte Contemporanea of Suzzara
Museo Archeologico dell'Alto Mantovano of Cavriana	Museo civico Parazzi of Viadana
Museo d'Arte Moderna 6 Gazoldo degli Ippoliti	Museo della Fondazione Francioli Nuvolari of Villimpent
Centro Comunicazione Audiovisiva- Collezione	
Oreste Coni of Mazzuolo.	

Source: elaboration on data provided by the Province of Mantova

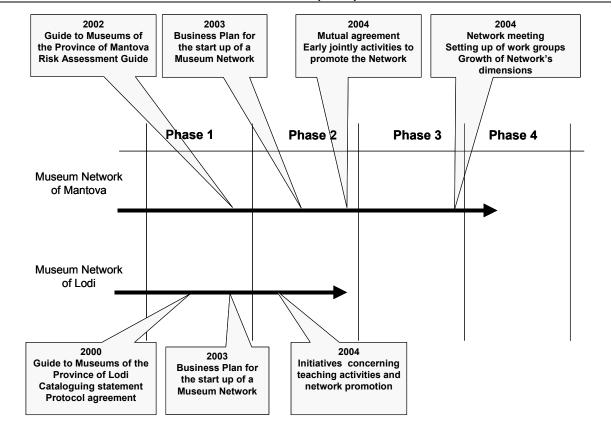
The museum network of Lodi. The vast majority of museums in the area of Lodi are concentrated in the city of Lodi, but the most important ones from a cultural heritage point of view are located in the Province. The Province of Lodi, founded in 1992, has starter since the beginning to promote its cultural heritage, which consists of ethno-anthropological and scientific-naturalistic museums together with parks. Arts and history museums complete the local offer. Collections owned by local museums are quite small and sum up 17.000 objects in total, divided by 19 museums. Our study focused on these 19 museums (listed in Table 2) which, at that time, were the components of the local museum network.

Table 2 List of Analysed Museums Belonging to the Museum Network of Lodi

Museo Civico of Lodi and Tesoro dell'Incoronata	Museo del Lavoro Povero of Livraga				
Museo Diocesano di Arte Sacra and Piccolo Museo dei Popoli of Lodi	Ecomuseo dellaCascina Grazzanello of Mairago				
·	Museo Paolo Gorini of Lodi				
Museo del Pane and Museo Morando Bolognini of S. Angelo Lodigiano	Museo Scienze Naturali San Francesco of Lodi				
Casa Natale di Santa Francesca Cabrini of S. Angelo Lodigiano	Museo di Storia Naturale e Fauna Ittica del Po of Senna Lodigiana				
Museo della Civiltà Contadina e della Fotografia of Cavenago d'Adda	Parco Ittico Paradiso of Zelo Buon Persico				
	Parco Adda Sud of Lodi				
Raccolta d'Arte "C. Lamberti" of Cotogno	Riserva Naturae Tenuta del Boscone of Camairago				
Museo Cabriniano of Cotogno	· ·				
Mostra Permanente dell'Antiquariato of Orio Litta	Riserva Naturale Orientata Regionale delle Monticchie of Somaglia				
Museo Lombardo di Storia dell'Agricoltura of S. Angelo Lodigiano	Museo Agricolo of Cavacurta				

Source: elaboration on data provided by the Province of Lodi

Figure 1
Positioning of cases along the phases of the embryonic evolution proposed by Bernardi (2005)



As shown in Figure 1, the museum network of Mantova is in the fourth phase of the embryonic evolution model shown above, whilst the museum network of Lodi is in the second one.

Data collection and analysis

Network analysis is the mapping and measuring of relationships and flows between entities (Wellman, 1988), according to which a network of relations among a population of entities is expressed by a graph composed by nodes (entities) and ties (relations among entities) (Burt and Minor, 1983). A graph reports in a two-dimensional space the network of ties among nodes, which is alternative represented through matrixes of binary data. Both representations allow algebraic matrix analyses underlying both positions of nodes in the network and its structural properties (Freeman, 1979; Lomi, 1991).

Network analysis qualifies as a proper method for this study, offering instruments for testing the above formulated hypotheses. To this regard, we conducted interviews with managers and directors of museums belonging to both museum networks of Mantova and Lodi. Each interview was supported by a questionnaire on the ties maintained by each museum with the other museums and institutions of the local museum network. Questionnaire-based interviews lasted

50 minutes on average. We had 19 respondents for the museum network of Lodi and 24 respondents for the one of Mantova. Participation to interviews by respondents was voluntary and we assured to use data only for research purposes.

We relied on a roster questionnaire, where all the network properties and dimensions reported in Table 3 were investigated. Every question of the questionnaire was followed by a random list of all the other network members, so that respondents just had to tick the appropriate names of museums with whom that specific relation was going on. We had to the list also local institutions in order to comply with our research purposes. For that reason each list included also four additional nodes: Region, Province, Municipality and Local Schools).

Table 3
Relational dimensions and collaborative behaviours

Content of ties
Transaction Relation
Exchange of economic resources Exchangeof human resources Exchange of visitors Exchange of collections
Communication Relation
Exchange of information Exchange of promotional material
Boundary Penetration Relation
Instrumental Relation
Power Relation
Prospect Relation
Nature of tes
Intensity of ties
Strenght of ties
Resources specificity Geographical proximity Node similarity Trust
Ties longevity
High longevity (>= 5 years) Average longevity (< 5 years)
Ties frequency
High frequency (weekly) Average frequency(monthly)
Tie formalization

Each question of the questionnaire generated a square matrix⁴ of data that we used for the network analysis. Square matrixes⁵ sized 23x23 and 28x28 respectively for the museum network of Lodi and Mantova. We reported names of respondents in the same order on both rows and columns of each matrix and indicated 1 in those cells where that particular tie occurred and 0 for opposite cases. Where necessary matrixes were dichotomized in order to have only binary data to compute. Through matrix algebraic operations we computed those variables reported in Table 3 out of all the matrixes derived from each question. Then, we computed one single variable⁶ which could encapsulate all possible ties occurring between each two actors of both the two museum networks. This matrix – binary, square and symmetric by the definition – was then used for all the analysis reported in the present paper.

The first analysis we conducted on this matrix for both the two museum networks was the degree of connectivity, or cohesion, of each network. A measure of a network connectivity is given by the degree of relational density, equal to ratio between the number of actual ties (L) and those theoretically possible ([n(n-1)/2]):

$$D = \frac{L}{n(n-1)/2}$$

A second analysis we conducted regards the centrality of nodes in each of the two networks. The idea that the centrality of nodes – which expresses their degree of relational influence – may be conveniently measured by the concept of degree of a node (the number of direct connections a node has) is widely accepted in literature⁷, thus:

$$[C_D(n_i)] = d(n_i)$$

Already Freeman (1979: 219), in his famous paper on the concept of centrality, observed that with simplest and perhaps the most intuitively obvious conception is that point centrality is some function of the degree of a point [...] With respect to communication, a point with relatively high degree is somehow 'in the thick of things'». Central positions are measured in both absolute and relative terms. The relative centrality $[C'(n_i)]$ of a node results from:

$$[C_D'(n_i)] = \frac{[C_D(n_i)]}{(n-1)}$$

This measure has to be analyzed together with the degree of network centralization. As Freeman suggests «the centrality of an entire network should index the tendency of a single point to be more central than all other points in the network. Measures of a graph centrality of this type are based on differences between the centrality of the most central point and that of all others. Thus, they are indexes of the centralization of the network» (Freeman, 1979: 227). This measure offers a benchmark for evaluating individual nodes' centrality (Wasserman and Faust, 1994: 176).

Finally, we considered a measure apt to indicate the general connectivity of a network, signalling the presence of those nodes that act as bridges or connections between sub-groups. This measure is expressed by the so-called betweenness centrality of each node (Freeman, 1979):

$$[C'_{B}(n_{i}) = \frac{C_{B}(n_{i})}{[(n-1)(n-2)/2]}$$

where:
$$C_B(n_i) = \sum_{j < k} n_{jk}(n_i) / n_{jk}$$

The analysis of betweenness centrality qualifies as a test of the connectivity of a network, since a node with high betweenness has great influence over what flows in the network, thus on the connectivity of the network itself. The removal of actors with very high degrees of betweenness centrality may determine the disconnection of parts or sub-groups of a network.

Data collected were analyzed through a package for network analysis, i.e. UCINET 6.5™ (Borgatti, Everett and Freeman, 2002). This package allowed algebraic matrix operations and the computing of density, centrality and betweenness centrality measures for both museum networks. Network graph were elaborated through the use of another package, i.e. NETDRAW 1.0™, exporting matrixes from UCINET 6.5™ (Borgatti, 2002).

Findings of the network analysis

Complying with the methodological considerations above, first we computed one single variable for each museum network encompassing all possible relations among local museums and institutions. This variable, in the form of a symmetric binary matrix is reported in Table 4 for the museum network of Mantova and in Table 5 for the one of Lodi.

The first analysis we conducted regards the density – i.e. the degree of connectivity of a network – of the two museum networks considered in this study. The density of the museum network of Mantova is 0.7037. This high value is consistent with the fact that the museum network of Mantova is, as shown, in a later phase of its embryonic evolution. A graph reporting all ties occurring in this network is shown in Figure 2.

Table 4
Square matrix of the Museum Network of Mantova

Museo Palazzo Te Museo Diocesano Museo Palazzo D'Arco Museo Numismatico Museo dell'Accademia Museo Tazio Nuvolari Museo Civico Bellini Antiquarium Civ Bagnolo Museo Civ Canneto s/O Museo CRI Castiglione S Museo Arch Alto Mantov Museo ArtMod Gazoldo I CCA Coll Coni Gazzuolo CivRac Arte Medole Civ Museo Arch Ostiglia Fondo Mus Greggiati Ost Museo Civ Pegognaga Pinacoteca Com Quistello Museo del Po Revere Musei di Sabbioneta Museo Civ Polironiano GallCiv ArteCont Suzzara Museo Civ Parazzi Viadana Museo Fond Francioli Nuv Regione Lombardia Provincia Mantova Comune appartenenza Sistema scolastico locale

Museo Palazzo Te	Museo Diocesano	Museo Palazzo D'Arco	Museo Numismatico	Museo dell'Accademia	Museo Tazio Nuvolari	Museo Civico Bellini	Antiquarium Civ Bagnolo	Museo Civ Canneto s/O	Museo CRI Castiglione S	Museo Arch Alto Mantov	Museo ArtMod Gazoldo I	CCA Coll Coni Gazzuolo	CivRac Arte Medole	Civ Museo Arch Ostiglia	Fondo Mus Greggiati Ost	Museo Civ Pegognaga	Pinacoteca Com Quistello	Museo del Po Revere	Musei di Sabbioneta	Museo Civ Polironiano	GallCiv ArteCont Suzzara	Museo Civ Parazzi Viadana	Museo Fond Francioli Nuv	Regione Lombardia	Provincia Mantova	Comune appartenenza	Sistema scolastico locale
0	1	1	1	1	1	1	1	1	1	1	1	1	1	1	0	0	1	1	1	1	1	1	0	1	1	1	1
1	0	1	1	1	0	1	1	1	1	1	1	0	1	1	1	0	1	1	1	1	1	1	1	1	1	1	1
1	1	0	1	1	0	1	0	0	0	0	1	0	0	0	0	0	1	1	1	1	1	1	0	1	1	1	1
1	1	1	0	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
1	1	1	1	0	0	1	0	0	0	0	0	0	0	0	0	1	0	1	0	1	1	0	0	1	1	1	1
1	0	0	1	0	0	1	0	0	0	0	0	0	0	0	0	0	1	1	1	1	1	0	0	1	1	1	1
1	1	1	1	1	1	0	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
1	1	0	1	0	0	1	0	0	0	0	0	0	0	1	0	1	1	1	1	1	1	1	0	1	1	1	1
1	1	0	1	0	0	1	0	0	1	0	1	0	0	0	0	1	0	1	1	1	1	0	0	1	1	1	1
1	1	0	1	0	0	1	0	1	0	1	1	0	1	1	0	0	0	1	0	1	1	1	1	1	1	1	1
1	1	0	1	0	0	1	0	0	1	0	0	1	1	1	0	1	0	1	0	1	1	1	0	1	1	1	1
1	1	1	1	0	0	1	0	1	1	0	0	0	0	1	0	1	1	1	0	1	1	1	0	1	1	1	1
1	0	0	1	0	0	1	0	0	0	1	0	0	0	0	0	0	0	1	0	1	0	0	0	1	1	1	1
1	1	0	1	0	0	1	0	0	1	1	0	0	0	0	0	0	1	1	0	1	1	0	0	1	1	0	1
1	1	0	1	0	0	1	1	0	1	1	1	0	0	0	1	1	1	1	0	1	1	1	0	1	1	1	1
0	1	0	1	0	0	1	0	0	0	0	0	0	0	1	0	0	0	1	0	1	1	1	0	0	0	0	0
0	0	0	1	1	0	1	1	1	0	1	1	0	0	1	0	0	0	1	0	1	1	1	0	0	1	1	1
1	1	1	1	0	1	1	1	0	0	0	1	0	1	1	0	0	0	1	1	1	1	1	0	1	1	1	1
1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	0	1	1	1	1	1	1	1	1	1
1	1	1	1	0	1	1	1	1	0	0	0	0	0	0	0	0	1	1	0	1	1	1	1	1	1	1	1
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1	1	1	1	1	1	1	1	1	1	1	1	0	1	1	1	1	1	1	1	1	0	1	1	1	1	1	1
1	1	1	1	0	0	1	1	0	1	1	1	0	0	1	1	1	1	1	1	1	1	0	0	1	1	1	1
0	1	0	1	0	0	1	0	0	1	0	0	0	0	0	0	0	0	1	1	1	1	0	0	1	1	1	1
1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	0	0	1	1	1	1	1	1	1	0	0	0	0
1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	0	1	1	1	1	1	1	1	1	0	0	0	0
1	1	1	1	1	1	1	1	1	1	1	1	1	0	1	0	1	1	1	1	1	1	1	1	0	0	0	0
_1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	0	1	1	1	1	1	1	1	1	0	0	0	0

Table 5 Square matrix of the Museum Network of Lodi

Mus DiocArteSacra e PicMusPopoli
Raccolta arte C Lamberti
Museo CivLodi eTesoro Incoronata
Museo Pane e Morando Bolognini
Museo LombStoria Agric S Angelo
Museo Paolo Gorini
Museo Cabriniano Codogno
Museo ScNaturali S Francesco
Museo Agricolo Cavacurta
Museo CivContadina e Fotografia CavAdda
Museo CivContadina e Fotografia CavAdda
Museo LavPovero Livraga
Ecomuseo Cascina Grazzanello
Mostra Permanente Antiquariato
Casa Natale SFrancescaCabrini
Museo StNaturale Senna Lodigiana
Parco Ittico Paradiso
Parco Adda Sud
Riserva Naturale Boscone
Riserva Naturale Monticchie
Regione Lombardia
Provincia di Lodi
Comune di appartenenza
Sistema Scolastico Locale

o Mus DiocArteSacra e PicMusPopoli	o Raccolta arte C Lamberti	→ Museo CivLodi e Tesoro Incoronata	Museo Pane e Morando Bolognini	O Museo LombStoria Agric S Angelo	o Museo Paolo Gorini	O Museo Cabriniano Codogno	O Museo ScNaturali S Francesco	○ Museo Agricolo Cavacurta	O Museo CivContadina e Fotografia CavAdda	O Museo LavPovero Livraga	Ecomuseo Cascina Grazzanello	O Mostra Permanente Antiquariato	O Casa Natale SFrancescaCabrini	O Museo StNaturale Senna Lodigiana	O Parco Ittico Paradiso	Parco Adda Sud	Riserva Naturale Boscone	O Riserva Naturale Monticchie	Regione Lombardia	o Provincia di Lodi	O Comune di appartenenza	→ O Sistema Scolastico Locale
0	0		1	0		0	0	0	0	0	0	0			0	0	0		0	0	0	0
0	0	1	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	0	1	1	1	1
	1	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1	1	1
1	0	1	0	1	0	0	0	1	1	1	0	0	1	0	0	0	0	0	1	1	1	1
0	0	1	1	0	0	0	0	1	1	1	0	0	1	0	0	0	0	0	1	1	1	1
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
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0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	1	1	0	1
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1	1
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0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	0	1	1	1	1	1	1
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1	0	0	1	1	1	1
0	1	1	1	1	0	1	1	0	1	1	1	0	0	0	1	1	1	1	0	0	0	0
0	1	1	1	1	0	1	1	1	1	1	1	1	1	1	1	1	1	1	0	0	0	0
0	1	1	1	1	0	0	0	1	1	1	0	1	1	0	1	1	1	1	0	0	0	0
0	1	1	1	1	0	0	1	1	1	1	1	1	1	1	1	1	1	1	0	0	0	0

Figure 2
Graph of the Museum Network of Mantova

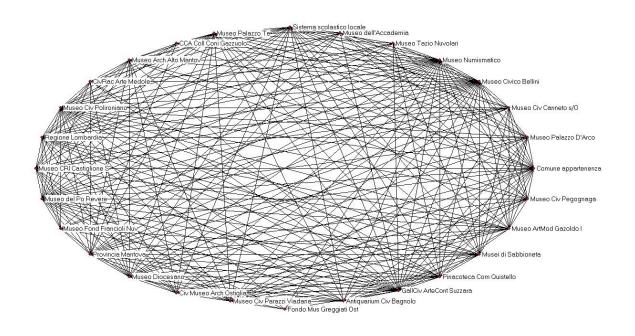
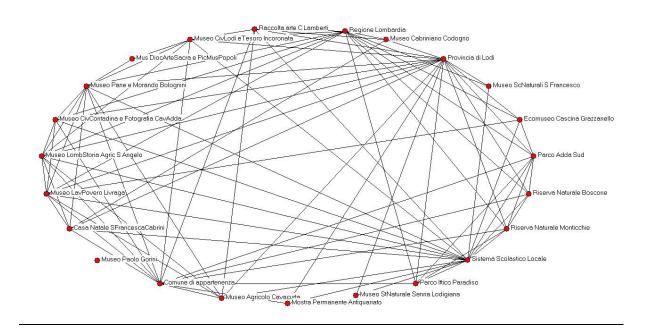


Figure 3
Graph of the Museum Network of Lodi



The museum network of Lodi has a density degree of 0.3399. Again, this low value is consistent with the fact that the museum network of Lodi is in an early phase of its embryonic evolution. A graph reporting all ties occurring in this network is shown in Figure 3.

The considerations above confirm the validity of Hypothesis 1, stating that the density of a museum network is lower in the early phases of its embryonic evolution rather than in the later phases.

Table 6
The centrality of single actors belonging to the Museum Network of Lodi

FREEMAN'S DEGREE CENTRALITY MEASURES:

	1	2	3
	Grado	Centralità	quota
21 Provincia di Lodi 23 Sistema Scolastico Locale 20 Regione Lombardia 22 Comune di appartenenza 4 Museo Pane e Morando Bolognini 11 Museo LavPovero Livraga 5 Museo CivLodi eTesoro Incoronata 17 Parco Adda Sud 19 Riserva Naturale Monticchie 2 Raccolta arte C Lamberti 14 Casa Natale SFrancescaCabrini 9 Museo Agricolo Cavacurta 10 Museo CivContadina e Fotografia CavAdda 16 Parco Ittico Paradiso 18 Riserva Naturale Boscone 12 Ecomuseo Cascina Grazzanello 7 Museo Cabriniano Codogno 13 Mostra Permanente Antiquariato 8 Museo ScNaturali S Francesco 15 Museo StNaturale Sena Lodigiana 1 Mus DiocArteSacra e PicMusPopoli 6 Museo Paolo Gorini	17.000 16.000 13.000 11.000 10.000 10.000 8.000 7.000 7.000 7.000 7.000 6.000 6.000 6.000 6.000 4.000 3.000 2.000 2.000 0.000	77.273 72.727 59.091 59.091 50.000 45.455 36.364 36.364 31.818 31.818 31.818 31.818 31.818 31.818 31.818 31.818 31.818 91.273 27.273 27.273 27.273 27.273 27.273 27.273 27.273 27.091 9.091 9.091	0.099 0.093 0.076 0.076 0.064 0.058 0.047 0.047 0.041 0.041 0.041 0.035 0.035 0.035 0.023 0.017 0.017

Network Centralization = 47.40%

The second analysis we conducted regards the centrality degree of nodes belonging to both the two examined networks. This measure is computed, as shown in the methodological section, through the degree of centrality of Freeman (1979). The centrality degree of all nodes belonging to the museum network of Lodi is reported in Table 6. The most central nodes in the museum network of Lodi are local institutions, and the Province of Lodi in particular, with a centrality degree of 0.77. This is consistent with the early phase of the embryonic evolution in which the museum network of Lodi is and the central role played by local government as initiator of the network. Table 6 reports also the degree of network centralization, which is 0.474. This value is not high nor low and suggests that despite the high degree of centrality of the Province and the Region, the rest of the nodes show very low degrees.

Table 7
The centrality of single actors belonging to the Museum Network of Lodi

FREEMAN'S DEGREE CENTRALITY MEASURES:

......

		1 Grado	2 Centralità	Quota
4 5 11 3 9 14 17 2 10 19 7 12 18 16 13	Museo Pane e Morando Bolognini Museo LombStoria Agric S Angelo Museo LavPovero Livraga Museo CivLodi eTesoro Incoronata Museo Agricolo Cavacurta Casa Natale SFrancescaCabrini Parco Adda Sud Raccolta arte C Lamberti Museo CivContadina e Fotografia CavAdda Riserva Naturale Monticchie Museo Cabriniano Codogno Ecomuseo Cascina Grazzanello Mus DiocArteSacra e PicMusPopoli Riserva Naturale Boscone Parco Ittico Paradiso Mostra Permanente Antiguariato	7.000 6.000 6.000 4.000 4.000 4.000 3.000 3.000 3.000 2.000 2.000 2.000 2.000 2.000	38.889 33.333 33.333 22.222 22.222 22.222 16.667 16.667 11.111 11.111 11.111 11.111 11.111 11.111	0.130 0.111 0.111 0.074 0.074 0.074 0.056 0.056 0.056 0.037 0.037 0.037
8 6 15	Museo ScNaturali S Francesco Museo Paolo Gorini Museo StNaturale Senna Lodigiana	0.000 0.000 0.000	0.000 0.000 0.000	0.000 0.000 0.000

Network Centralization = 25.82%

If we consider a reduced matrix, excluding local institutions and just considering museums belonging to the network, the density drops at 0.1579 – almost null – and network centralization drops at 0.2582, confirming that without the Province this network would be inexistent. As shown in Table 7 Museo del Pane and Museo Morando Bolognini – considered as one respondent in this study since they are jointly managed – are the most central nodes, with a centrality degree of 0.389.

Thus, this analysis confirms the validity of Hypothesis 2, according to which early phases of the embryonic evolution of a museum network show the centrality of the network initiator, which is typically a local institution.

The centrality degree of all nodes belonging to the museum network of Mantova is reported in Table 8. As shown, the most central nodes in that network are Museo Numismatico, Museo del Po di Revere, Museo Civico Bellini and Museo Civico Polironiano. This finding is consistent with the later phase of the embryonic evolution in which the museum network of Mantova is. As a matter of fact, this phase is characterized with emerging of multitude of central actors which are museums and no more local institutions. Table 8 reports the centralization degree of the whole network, which is 0.32. This value is too low to define this network as centralized and suggests a more diffused distribution of central roles in the network.

Table 8 The centrality of single actors belonging to the Museum Network of Mantova

FREEMAN'S DEGREE CENTRALITY MEASURES:

	1	2	3
	Degree	NrmDegree	Share
4 Museo Numismatico 19 Museo del Po Revere 7 Museo Civico Bellini 21 Museo Civ Polironiano 22 GallCiv ArteCont Suzzara 2 Museo Diocesano 1 Museo Palazzo Te 26 Provincia Mantova 28 Sistema scolastico locale 27 Comune appartenenza 25 Regione Lombardia 23 Museo Civ Parazzi Viadana 15 Civ Museo Arch Ostiglia 18 Pinacoteca Com Quistello 20 Musei di Sabbioneta 12 Museo ArtMod Gazoldo I 10 Museo CRI Castiglione S	27.000 27.000 27.000 27.000 26.000 24.000 23.000 23.000 22.000 21.000 19.000 19.000 18.000 18.000	100.000 100.000 100.000 100.000 96.296 88.889 85.185 85.185 81.481 77.778 70.370 70.370 70.370 66.667 66.667	0.051 0.051 0.051 0.051 0.049 0.045 0.045 0.043 0.041 0.039 0.036 0.036 0.036
11 Museo Arch Altō Mantov	17.000	62.963	0.032
3 Museo Palazzo D'Arco	16.000	59.259	0.030
3 Museo Palazzo D'Arco	16.000	59.259	0.030
8 Antiquarium Civ Bagnolo	15.000	55.556	0.028
17 Museo Civ Pegognaga	15.000	55.556	0.028
9 Museo Civ Cannétó s/O 5 Museo dell'Accademia 14 CivRac Arte Medole	13.000 13.000 13.000	48.148 48.148	0.028 0.024 0.024
6 Museo Tazio Nuvolari	12.000	44.444	0.023
24 Museo Fond Francioli Nuv	12.000	44.444	0.023

Network Centralization = 31.91%

Museo Tazio Nuvolari 24 Museo Fond Francioli Nuv 13 CCA Coll Coni Gazzuolo

Fondo Mus Greggiati Ost

The concurrent analysis of the centralization degree and the density degree of the museum network of Mantova suggests that this network has moved towards the later phases of the model proposed by Bernardi (2005). If we consider a reduced matrix, excluding local institutions and just considering museums belonging to the local network, the density drops at 0.637 - still medium-high – and the centralization of the network remains constant, confirming that fact this is a network with an high cohesion.

12.000

10.000

44.444

37.037

29.630

0.023

0.019

Table 9
The centrality of single actors belonging to the Museum Network of Mantova

FREEMAN'S DEGREE CENTRALITY MEASURES:

		1 Degree	2 NrmDegree	3 Share
7	Museo Civico Bellini	23.000	100.000	0.065
21	Museo Civ Polironiano	23.000	100.000	0.065
4	Museo Numismatico	23.000	100.000	0.065
19	Museo del Po Revere	23.000	100.000	0.065
22	GallCiv ArteCont Suzzara	22.000	95.652	0.063
2 1	Museo Djocesano	20.000	86.957	0.057
	. Museo Palazzo Te	20.000	86.957	0.057
	Mușeo Civ Parazzi Viadana -	17.000	73.913	0.048
18	Piņacoteca Com Quistello	15.000	65.217	0.043
15	Civ Museo Arch Ostiglia	15.000	65.217	0.043
20	Musei di Sabbioneta	14.000	60.870	0.040
12	Museo ArtMod Ģazoldo I	14.000	60.870	0.040
10	Museo CRI Castiglione S	14.000	60.870	0.040
11	Museo Arch Alto Mantov	13.000	56.522	0.037
8	Antiquarium Civ Bagnolo	12.000	52.174	0.034
8 3 17	Museo Palazzo D'Arco	12.000	52.174	0.034
17	Museo Civ Pegognaga	12.000	52.174	0.034
9	Museo Civ Canneto s/O	11.000	47.826	0.031
14	CivRac Arte Medole	10.000	43.478	0.028
5	Museo dell'Accademia	9.000	39.130	0.026
16	Fondo Mus Greggiati Ost	8.000	34.783	0.023
_6	Museo Tazio Nuvolari	8.000	34.783	0.023
24	Museo Fond Francioli Nuv	8.000	34.783	0.023
13	CCA Coll Coni Gazzuolo	6.000	26.087	0.017

Network Centralization = 39.53%

Again, as shown in Table 9 Museo Numismatico, Museo del Po di Revere, Museo Civico Bellini and Museo Civico Polironiano are the most central nodes, with a centrality degree of 1.

This further analysis confirms the validity of Hypothesis 3, according to which in the later phases of the embryonic evolution of a museum network a multitude of actors (museums) substitute local institutions in central positions.

Table 10

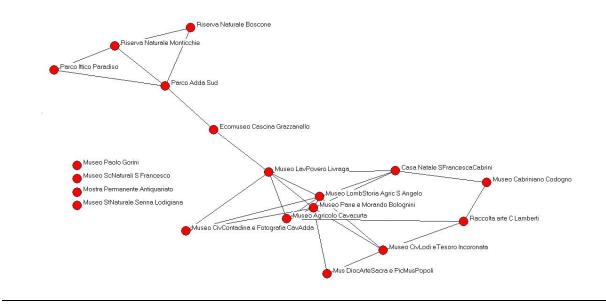
The betweenness centrality of single actors belonging to the Museum Network of Lodi

FREEMAN BETWEENNESS CENTRALITY

12 Ecomuseo Cascina Grazzanello 40.000 26.144 17 Parco Adda Sud 33.500 21.895 4 Museo Pane e Morando Bolognini 16.067 10.501 14 Casa Natale SFrancescaCabrini 9.500 6.209			1 Betweenness	2 nBetweenness
19 Riserva Naturale Monticchie 0.500 0.327 6 Museo Paolo Gorini 0.000 0.000 13 Mostra Permanente Antiquariato 0.000 0.000 1 Mus DiocArteSacra e PicMusPopoli 0.000 0.000 15 Museo StNaturale Senna Lodigiana 0.000 0.000 16 Parco Ittico Paradiso 0.000 0.000 8 Museo ScNaturali S Francesco 0.000 0.000	12 17 4 14 9 5 3 2 7 19 6 13 1 15 16 8	Ecomuseo Cascina Grazzanello Parco Adda Sud Museo Pane e Morando Bolognini Casa Natale SFrancescaCabrini Museo Agricolo Cavacurta Museo LombStoria Agric S Angelo Museo CivLodi eTesoro Incoronata Raccolta arte C Lamberti Museo Cabriniano Codogno Riserva Naturale Monticchie Museo Paolo Gorini Mostra Permanente Antiquariato Mus DiocArteSacra e PicMusPopoli Museo Stnaturale Senna Lodigiana Parco Ittico Paradiso Museo ScNaturali S Francesco	40.000 33.500 16.067 9.500 7.600 6.067 3.400 2.833 1.000 0.500 0.000 0.000 0.000 0.000	30.414 26.144 21.895 10.501 6.209 4.967 3.965 2.222 1.852 0.654 0.327 0.000 0.000 0.000 0.000

Finally, we conducted a betweenness centrality analysis for both the two museum networks, in order to measure the dependence of network connectivity from one or a few nodes bridging separate sub-groups in the network. As shown in Table 10, Museo del Lavoro Povero di Livraga, Ecomuseo della Cascina Grazzanello and Parco Adda Sud have a high betweenness centrality degree if compared to other nodes in the network (Figure 4). In particular, without the presence of Museo del Lavoro Povero di Livraga the museum network of Lodi would be disconnected in two separate sub-groups, thus confirming a very high dependence of the network connectivity just from single node⁸.

Figure 4
Multi-dimensional scaling graph for the betweenness centrality analysis of the Museum Network of Lodi



20

Table 11
Betweenness centrality of single actors belonging to the Network Museum of Mantova

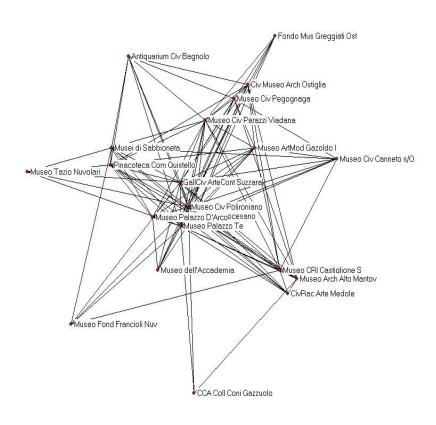
FREEMAN BETWEENNESS CENTRALITY

	1 Betweenness	2 nBetweenness
7 Museo Civico Bellini 21 Museo Civ Polironiano 4 Museo Numismatico 19 Museo del Po Revere 22 GallCiv ArteCont Suzzara 1 Museo Palazzo Te 2 Museo Diocesano 23 Museo Civ Parazzi Viadana 20 Musei di Sabbioneta 18 Pinacoteca Com Quistello 15 Civ Museo Arch Ostiglia 11 Museo Arch Alto Mantov 10 Museo CRI Castiglione S 17 Museo Civ Pegognaga 12 Museo Artmod Gazoldo I 9 Museo Artmod Gazoldo I 9 Museo Civ Canneto s/O 3 Museo Palazzo D'Arco 8 Antiquarium Civ Bagnolo 5 Museo dell'Accademia 14 CivRac Arte Medole 24 Museo Fond Francioli Nuv 13 CCA Coll Coni Gazzuolo	13.960 13.960 13.960 13.960 10.660 8.312 7.384 3.242 2.137 2.097 1.854 1.833 1.775 1.417 1.218 0.583 0.563 0.503 0.292 0.191 0.100	5.518 5.518 5.518 5.518 4.213 3.285 2.919 1.282 0.829 0.733 0.725 0.702 0.560 0.481 0.230 0.223 0.199 0.115 0.075 0.075
16 Fondo Mus Greggiati Ost 6 Museo Tazio Nuvolari	0.000 0.000	0.000 0.000

Figure 5

Multi-dimensional scaling graph for the betweenness centrality analysis of the

Museum Network of Mantova



On the opposite, in the museum network of Mantova most of the nodes show very similar values of betweenness centrality (Table 11) and those nodes with a betweenness centrality degree slightly higher than others are again the same central actors identified above in the Freeman centrality analysis, confirming the fact that in this case the network is tightly connected around a core of central nodes. Figure 5 builds on data shown in Table 11 and offers a graphical representation of the centralized cohesion of the museum network of Mantova.

This last analysis confirms the validity of Hypothesis 4, according to which later phases of the embryonic evolution of museum networks are characterized by networks less dependent on one or a few nodes, as opposed to what happens in earlier phases.

Conclusions

Network analysis methodology allowed an investigation of the structural properties of the two museum networks considered in this study. Our analysis confirmed all the hypotheses derived from literature on museum networks in their embryonic evolution. The museum network of

Mantova resembles even from a network analysis perspectives all the characteristics suggested by Bernardi (2005) for the fourth phase of embryonic evolution. The density of that network is very high, even excluding the Province as a node, which played a relevant role in the past, as network initiator. The fourth phase of evolution is characterized, as data confirm, by the presence of a multitude of museums in central positions. These museums are: Museo Numismatico, Museo del Po di Revere, Museo Civico Bellini and Museo Civico Polironiano di San Benedetto Po, which have also a high degree of betweenness centrality, thus re-inforcing the connectivity of the network. The museum network of Lodi, on the opposite, shows a low degree of density, signalling its positioning in the second phase of embryonic evolution, according to the model of Bernardi (2005). Data confirm also that the most central actor is the Province – the network initiator – and the other local institutions. If we exclude local institutions, the centralization degree of the network drops almost to zero, confirming the central role of institutions in the initial phases of networking among museums. Again, data confirm that in early phases of museum network evolution there is high dependence of the network connectivity on one or a few actors, which are the only bridge connecting sub-groups of nodes. In the network of Lodi these are Museo del Lavoro Povero di Livraga, Ecomuseo della Cascina Grazzanello and Parco Adda Sud.

Thus, the present study contributes to a further understanding of the phenomenon of museum networks, offering empirical validation to theoretical hypotheses derived from the literature on museum networks in their embryonic evolution. Existing literature is almost exclusively conceptual or based on qualitative case studies (Bagdadli, 1997; 2003; Baroncelli and Boari, 1999; Zan, 1999, Crisci and Moretti, 2002) and focuses most on the reasons for starting museum networks or their organization forms. Very few contributions (Gavinelli, 2004; Bernardi, 2005) focus on the evolution – or better the embryonic evolution – of museum networks, however failing to offer empirical validation to their theoretical propositions. The present study derived testable hypotheses from this literature and empirically confirmed their validity, thanks to a network analysis approach. This argument introduces the second contribution of the present study, which is methodological. In fact, despite the fact that the literature we considered should focus on networks of museums, networks are seldom considered in their structural terms and network analysis methodology is rarely applied. The present study opens the way for further works applying a network analysis perspective to the study of museum networks.

Notes

- ² According to the French experience about the development of museum networks it is important to highlight the role played by the Réunion des Musées Nationaux (RMN), a body that has carried out a deep renewal of French museums along the last fifteen years. The RMN, created by the French State in 1985 in order to raise and manage funds necessary to acquire works of art on the behalf of public collections, in the early years comprised only four museums (Louvre, Versailles, Luxembourg, Saint-Germain-en-Laye). Nowadays, the RMN is an autonomous body that is held by the Ministry of Arts, employing 1500 persons, managing about 130 million Euro and comprising 34 national museums of various dimensions. The tasks of the RMN have progressively developed, moving from the sole acquisition of works of art on the behalf of all French state museums towards the offering of a set of value added services to the whole network; reception of visitors (ticket office, reservations, guided visits, pricing, centralised recipes, partnership with tour operators, surveys about visitors); organisation of exhibitions (administrative and logistic organisation, managing of loans, long-run planning); publication and distribution of books and merchandising (edition and co-edition of catalogues; editing of postcards, magazines, images; realisation of cd-rom and other multimedia tools; manufacturing of jewels and other merchandising; sell of books and mail order). For further details see Monsaingeon (1996).
- ³ For a comparative analysis of all the 12 museum networks located in the Lombardy Region see Sinatra (2005, ed.).
- 4 A square matrix is a "n × n matrix", i.e. one whose size is the same in both dimensions.
- ⁵ We refer to matrixes including also local institutions (Region, Province, Municipality and Local schools). For some analyses, as shown later on in the paper, we refer to square matrixes where only museums are included, thus 19x19 and 24x24 matrixes, respectively for Lodi and Mantova.
- ⁶ We computed a single variable encompassing: a) transaction relations; b) communication relations; c) boundary penetration relations; d) instrumental relations.
- ⁷ This is not the only measure of centrality. For a review on the variety of centrality measures see Lomi (1991).
- ⁸ A node with high betweenness centrality degree such as the case considered in the network of Lodi can become a single point of failure of the entire network. A network centralized around a node of this kind can fail abruptly if that node is disabled or removed..

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¹ The experience of US museum networks shows that the centralisation of several activities, i.e. planning and development, accounting, public relations, designing of exhibitions, fund-raising, marketing, general services (sometimes even publications), have dramatically cut operating cost of single museums, which have continued to carry out their core and traditional activities such as the preservation and interpretation of collections, the development of new knowledge and public services. According to this perspective, the network between museums enables an increase in the number of visitors through the forwarding of visitors from one institution towards other ones, without any proportional increase in costs.

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